



Join Western Penn Marketing

**FOR OUR ANNUAL
AGENT INCENTIVE TRIP
FIRST QUARTER 2025**

WELCOME

to Paradise

Qualification Starts at
\$150,000 *IAP

Qualification Period July 1, 2023 - June 30, 2024

To Learn more contact our support team | 800-627-2030 | Support@WesternPenn.com
See flyer information page for full qualification and trip details.

WESTERN PENN MARKETING AGENT INCENTIVE TRIP DETAILS AND RULES:

Qualification Requirements

- Qualifying business must be submitted between July 1, 2023 and June 30, 2024, and issued by July 15, 2024.
- Qualifying business includes Medicare Supplement & Ancillary Health Products. Only net paid annualized premium issued during the qualification period will count for conference qualification.
- Western Penn will confirm qualification by a personal invitation to the qualifier.
- Incentive trip is for qualifying agent and 1 guest. Additional guests are welcome at the expense of the agent if space allows.
- Agent must be active & in good standing to attend.
- Production credit is not transferable among associates or agency managers.
- An agent may only be awarded one qualification.
- Agent eligibility and qualifications dependent on agent's contract level(s) and hierarchy.

General Rules

- If agent qualifies and receives confirmation from Western Penn, agent must RSVP for the incentive trip by registration deadline for both agent and agent's guest.
- Cash will not be paid in lieu of attending conference.
- Any exceptions to the above guidelines or special requests must be approved by the VP of Sales & Operations of the company.
- By participating in this incentive trip, each agent and guest accepts and agrees to be bound by these rules and by the decisions of Western Penn which are final and binding on all matters relating to all aspects of the incentive trip.
- Awards and participation are limited to agents (and guests) who meet the qualification requirements.
- Western Penn reserves the right to interpret rules and award trips based upon results according to its records as of the completion of the program.
- Agents or guests unable to make the scheduled trip must forfeit all rights and no substitution in the form of cash, compensation or other awards will be considered.
- Western Penn reserves the right to modify or suspend the eligibility of an agent that is not "in good standing" as determined by Western Penn's policies.
- Western Penn assumes no responsibility for advising the agent on any possible tax liability associated with the program award. Each agent qualifying for an award should consult a tax advisor regarding the treatment of the award for tax purposes. Any liability for taxes imposed on this award will be the responsibility of the award winner and not Western Penn.
- Western Penn reserves the right to cancel or modify this incentive trip at any time prior to departure.

Travel and Loss Responsibility

- The travel company and Western Penn maintain no control over the personnel, equipment, or operations of any air, water, or surface carrier, ship line, bus or limousine company, transportation company, hotel, restaurant, or other person or entity furnishing services, products, or accommodations as part of the trip, because all of these suppliers are independent contractors. The travel company and Western Penn shall not be liable for any injury, damage, loss, expense, accident, delay, inconvenience, or irregularity which may be caused or contributed to: (1) by any wrongful, negligent, or unauthorized act or omission on the part of any of these suppliers or any of their agents, servants, employees, or independent contractors; (2) by any defect in or failure of any vehicle, equipment, instrumentality, service, product, or accommodation which is owned, operated, furnished, or otherwise used by any of these suppliers; (3) by any wrongful, negligent, or unauthorized act or omission on the part of any other person or entity not under the direct control of the travel company or Western Penn, respectively; or (4) by any other cause, condition or event whatsoever beyond the direct control of the travel company or Western Penn respectively.
- During the trip, the agent and agent's guest (if applicable) may have the opportunity to participate in various optional activities, such as water sports and other athletic activities, contests, excursions, and side trips. The travel company and Western Penn shall not be liable for any injury, damage, loss, expense, accident, delay, inconvenience or irregularity arising out of or relating to said participation.
- By participating in this incentive trip, agent and guest agree to release Western Penn, its parent, subsidiaries and employees ("Releasees") from any and all claims arising out of injury, damage or loss of any kind to person and property that in any way results from participation in the incentive trip and further agree to indemnify Releasees and to hold Releasees free from any and all liability, claim, action, damage, expense and loss of any kind caused by or arising out of any act or failure to act on the part of the agent, guest or Releasees.